zeus

Corporate

 Share Price
 345p

 Market Cap
 £175m

 Shares in Issue
 50.7m

 12m Trading Range
 302p to 400p

 Free Float
 59%

 Next Event
 Pre-close July

Price performance (p)



Source: Bloomberg

Financial forecasts

YE, Jun (US\$'m)	2023A	2024A	2025E	2026E
FuM opening	9,224	9,424	10,241	10,196
Revenue (net fee)	65.5	66.2	67.2	69.0
yoy growth (%)	(15.4)	1.1	1.5	2.7
Pre profit share	38.5	38.3	40.4	40.7
EBITDA	27.3	27.0	28.3	28.6
Adj. PBT	27.0	27.1	28.1	28.3
Adj. PAT	21.1	20.6	21.1	21.3
Exchange rate #	1.27	1.26	1.26	1.26
Adj EPS (p)	35.8	33.5	34.3	34.5
DPS (p)	33.0	33.0	33.0	33.0
Net cash (p)	45.1	52.8	58.2	63.1
P/E	9.5	10.3	10.1	10.0
EV/EBITDA	5.4	5.3	5.0	4.8
Cash conversion	1.09	1.05	1.00	1.00
FCF yield (%)	11.5	10.2	9.9	10.0
Dividend yield (%)	9.6	9.6	9.6	9.6

Source: Audited accounts and Zeus estimates

City of London Investment Group is a broker client of Zeus

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City of London Investment Group

CLIG LN-Financial Services

Stable FUM

CLIG's 3Q trading update reveals its Funds under Management (FuM) remained unchanged at \$9.9bn as at 31 March 2025 as compared to 31 December 2024.

The trading update also revealed:

- CLIG's FUM at end March 2025 was \$9,953m (up +0.1% from \$9,946m at end 2024); CLIG estimates FUM on 15 April 2025 was \$9.7bn
- \$218m of Investment gains and performance offset £212m of net outflows in the quarter
- Most CLIG's funds outperformed, tor the rolling three months to 31 March 2025:
 - Emerging Markets, Opportunistic Value, US equity and Tax-sensitive fixed income funds outperformed their benchmarks
 - International Equity, Listed Private Equity "LPE" and Taxable Fixed Income underperformed
- International Equity, Opportunistic Value and LPE grew 3.8%, 3.5% and 6.9% respectively: now all three funds have over \$200m FUM (in total they have \$2.7bn FUM)
- CLIG is "redoubling marketing" as closed-end fund discounts are wide: CLIG is expanding
 investment sales outside the USA with international distribution partners

Zeus view: we are pleased to see CLIG's FUM has remained stable despite current market volatility.

We maintain our US\$ forecasts, while noting recent sterling strength against the US Dollar.

After recent market volatility, international investors may move their asset allocations to strategies such as CLIG's "focus on trading discount volatility in closed-end funds".

Net inflows to Listed Private Equity "LPE" are encouraging. Track records and end markets for CLIG's International Equity, Opportunistic Value and Listed Private Equity funds suggest spare capacity in CLIG's funds is c \$4bn.

Valuation: CLIG's dividend track record is as impressive as its investment track records (see our note of 19 February 2025).

CLIG trading at 345p offers a 9.6% dividend yield, while shareholders wait for FUM growth, which should drive revenue and earnings growth. CLIG's dividend is well covered.

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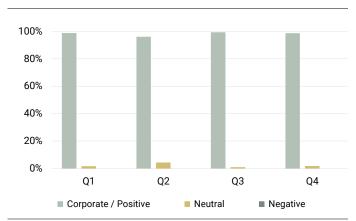
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Nomad	3
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Joint Broker	29
Financial Adviser & Broker	4
Financial Adviser	1
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